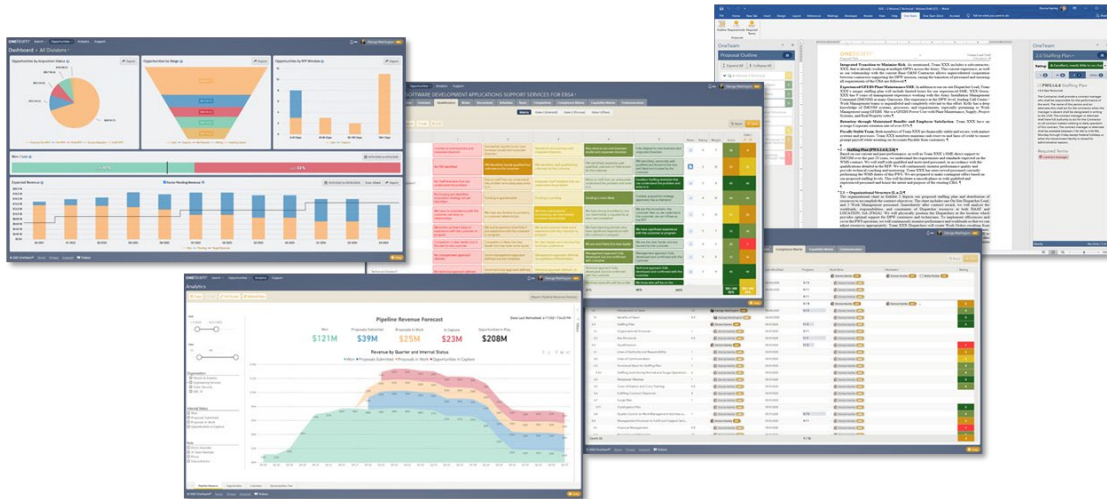


The complete, secure, cloud-based collaboration platform for your entire GovCon Business Development Team.



## Capture Managers

OneTeam organizes capture and bid data in an opportunity-centric database, allowing **Capture Managers** to

- Develop and strengthen customer relationships
- Assess and qualify teaming partners and competitors with Search and Capability Matrix
- Qualify opportunities quantitatively and conduct automated Gate Reviews
- Develop winning strategies in conjunction with the BD team & subcontractors
- Execute multiple capture plans and organize thousands of data points

## Proposal Managers

OneTeam automates tasks in an integrated proposal workspace, allowing **Proposal Managers** to

- Focus on developing compelling content for winning bids
- Maintain the schedule and keep the entire team on track
- Map capture strategies to proposal content to maximize score
- Automate manual proposal processes, workflows, and tasks
- Increase productivity, reduce errors, and maintain document security
- Reduce cutting/pasting in Word documents – no manual annotated outlines
- Easily access info to collaborate during writing and color team reviews

## BD & Pipeline Managers

OneTeam integrates the BD team, its processes, and existing technology, allowing **BD & Pipeline Managers** to

- Focus on growing the business
- Access up-to-the-minute information to make informed decisions
- View aggregated data to visualize current and projected revenue vs. targets
- Analyze opportunity timeline to plan resource allocation
- Leverage cloud and new technologies to stay ahead of the competition

## OneTeam Features

